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A relationship between individuals, organisations, or groups that is characterised by mutual cooperation towards the achievement of a specified goal. Partnerships can take many forms and characteristics, depending on the needs of the strategy and desires of the partners.
Common characteristics of partnerships

How to build strategic partnerships and relationships

One of the best ways to build relationships is to let others know who you are. This can come by sharing your expertise, knowledge and personality at meetings. Other people will either get to know you, like you or want to hear more from you. They will find you more approachable and thus the chance of building relationships begins to occur.

Building Positive Relationships at Work

And you'll find handy charts and checklists to assess your work, your relationships, and your career path. MENTORING FOR THE NEW MILLENNIUM Whether you plan to move in and out

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